

HR 2070

Sales Incentive Compensation Act

Congress: 107 (2001–2003, Ended)

Chamber: House

Policy Area: Labor and Employment

Introduced: Jun 6, 2001

Current Status: Forwarded by Subcommittee to Full Committee by the Yeas and Nays: 8 - 6.

Latest Action: Forwarded by Subcommittee to Full Committee by the Yeas and Nays: 8 - 6. (Jun 27, 2001)

Official Text: <https://www.congress.gov/bill/107th-congress/house-bill/2070>

Sponsor

Name: Rep. Tiberi, Patrick J. [R-OH-12]

Party: Republican • State: OH • Chamber: House

Cosponsors (11 total)

Cosponsor	Party / State	Role	Date Joined
Rep. Andrews, Robert E. [D-NJ-1]	D · NJ		Jun 6, 2001
Rep. Ballenger, Cass [R-NC-10]	R · NC		Jun 27, 2001
Rep. Biggert, Judy [R-IL-13]	R · IL		Jun 27, 2001
Rep. Isakson, Johnny [R-GA-6]	R · GA		Jun 27, 2001
Rep. Johnson, Sam [R-TX-3]	R · TX		Jun 27, 2001
Rep. Myrick, Sue Wilkins [R-NC-9]	R · NC		Jun 27, 2001
Rep. Norwood, Charles W. [R-GA-10]	R · GA		Jun 27, 2001
Rep. Smith, Lamar [R-TX-21]	R · TX		Jun 27, 2001
Rep. Stenholm, Charles W. [D-TX-17]	D · TX		Jun 27, 2001
Rep. Dooley, Calvin M. [D-CA-20]	D · CA		Jul 26, 2001
Rep. Tauscher, Ellen O. [D-CA-10]	D · CA		Sep 5, 2001

Committee Activity

Committee	Chamber	Activity	Date
Education and Workforce Committee	House	Reported by	Jun 27, 2001

Subjects & Policy Tags

Policy Area:

Labor and Employment

Related Bills

No related bills are listed.

Summary (as of Jun 6, 2001)

Sales Incentive Compensation Act - Amends the Fair Labor Standards Act of 1938 to exempt from minimum wage recordkeeping and overtime compensation requirements any employee in a sales position, if the employee has: (1) specialized or technical knowledge related to products or services being sold; (2) sales which are predominantly made to persons to whom any employee in the sales position has made previous sales, or without the employee's having initiated the sales contact; (3) a detailed understanding of customers' needs, and discretion in offering a variety of products and services; and (4) a certain minimum rate of base compensation, and certain levels of additional compensation based on sales attributable to the employee.

Makes this Act inapplicable to individuals employed as route sales drivers.

Actions Timeline

- **Jun 27, 2001:** Subcommittee Consideration and Mark-up Session Held.
- **Jun 27, 2001:** Forwarded by Subcommittee to Full Committee by the Yeas and Nays: 8 - 6.
- **Jun 6, 2001:** Introduced in House
- **Jun 6, 2001:** Introduced in House
- **Jun 6, 2001:** Sponsor introductory remarks on measure. (CR E1036-1037)
- **Jun 6, 2001:** Referred to the House Committee on Education and the Workforce.
- **Jun 6, 2001:** Referred to the Subcommittee on Workforce Protections.